

Litchfield County

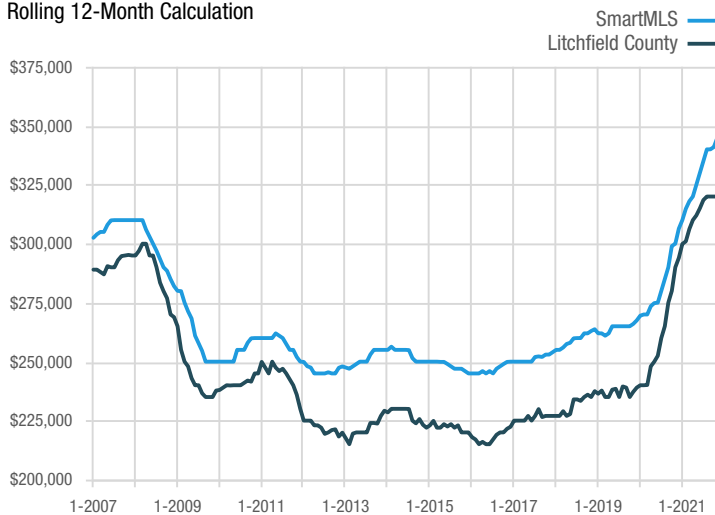
Single Family	November			Year to Date		
	2020	2021	% Change	Thru 11-2020	Thru 11-2021	% Change
Key Metrics						
New Listings	225	178	- 20.9%	3,600	3,032	- 15.8%
Pending Sales	318	223	- 29.9%	2,873	2,562	- 10.8%
Closed Sales	286	221	- 22.7%	2,734	2,544	- 6.9%
Days on Market Until Sale	71	54	- 23.9%	99	64	- 35.4%
Median Sales Price*	\$315,000	\$315,000	0.0%	\$292,500	\$321,000	+ 9.7%
Average Sales Price*	\$421,145	\$418,231	- 0.7%	\$426,544	\$450,057	+ 5.5%
Percent of List Price Received*	99.4%	99.4%	0.0%	97.6%	99.6%	+ 2.0%
Inventory of Homes for Sale	1,109	739	- 33.4%	—	—	—
Months Supply of Inventory	4.3	3.1	- 27.9%	—	—	—

Townhouse/Condo	November			Year to Date		
	2020	2021	% Change	Thru 11-2020	Thru 11-2021	% Change
Key Metrics						
New Listings	46	41	- 10.9%	460	501	+ 8.9%
Pending Sales	47	32	- 31.9%	399	450	+ 12.8%
Closed Sales	53	39	- 26.4%	378	449	+ 18.8%
Days on Market Until Sale	41	43	+ 4.9%	83	42	- 49.4%
Median Sales Price*	\$125,000	\$179,000	+ 43.2%	\$125,000	\$145,000	+ 16.0%
Average Sales Price*	\$161,673	\$224,508	+ 38.9%	\$158,880	\$178,799	+ 12.5%
Percent of List Price Received*	98.4%	99.1%	+ 0.7%	97.1%	99.6%	+ 2.6%
Inventory of Homes for Sale	111	83	- 25.2%	—	—	—
Months Supply of Inventory	3.2	2.0	- 37.5%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

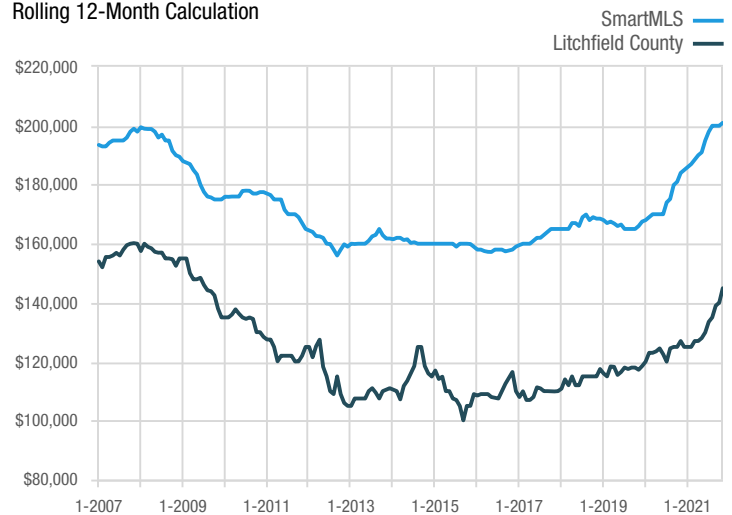
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.