

New London County

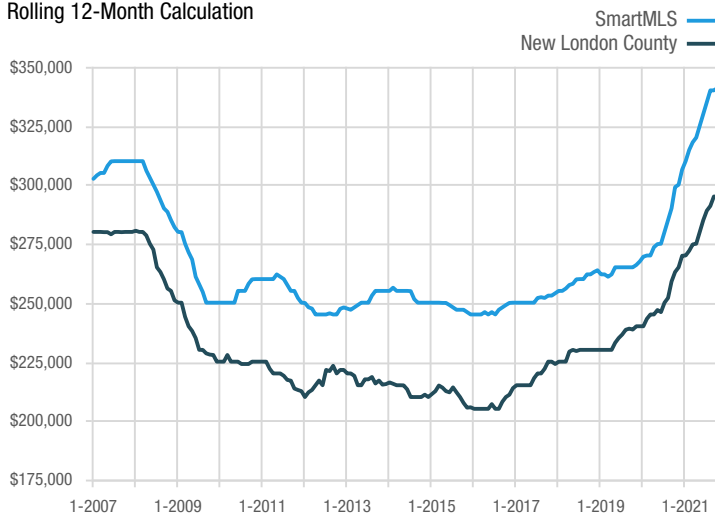
Single Family	October			Year to Date		
	2020	2021	% Change	Thru 10-2020	Thru 10-2021	% Change
Key Metrics						
New Listings	368	322	- 12.5%	3,611	3,699	+ 2.4%
Pending Sales	310	305	- 1.6%	3,038	3,046	+ 0.3%
Closed Sales	393	306	- 22.1%	2,885	2,952	+ 2.3%
Days on Market Until Sale	55	34	- 38.2%	69	35	- 49.3%
Median Sales Price*	\$280,000	\$300,000	+ 7.1%	\$265,500	\$300,000	+ 13.0%
Average Sales Price*	\$371,516	\$359,531	- 3.2%	\$323,299	\$368,777	+ 14.1%
Percent of List Price Received*	100.1%	100.3%	+ 0.2%	98.6%	101.0%	+ 2.4%
Inventory of Homes for Sale	913	706	- 22.7%	—	—	—
Months Supply of Inventory	3.2	2.3	- 28.1%	—	—	—

Townhouse/Condo	October			Year to Date		
	2020	2021	% Change	Thru 10-2020	Thru 10-2021	% Change
Key Metrics						
New Listings	69	44	- 36.2%	600	591	- 1.5%
Pending Sales	66	53	- 19.7%	467	554	+ 18.6%
Closed Sales	54	59	+ 9.3%	421	559	+ 32.8%
Days on Market Until Sale	90	31	- 65.6%	67	42	- 37.3%
Median Sales Price*	\$147,450	\$173,000	+ 17.3%	\$145,000	\$165,000	+ 13.8%
Average Sales Price*	\$184,864	\$233,905	+ 26.5%	\$186,880	\$229,985	+ 23.1%
Percent of List Price Received*	97.2%	98.6%	+ 1.4%	97.0%	99.5%	+ 2.6%
Inventory of Homes for Sale	165	80	- 51.5%	—	—	—
Months Supply of Inventory	3.7	1.5	- 59.5%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

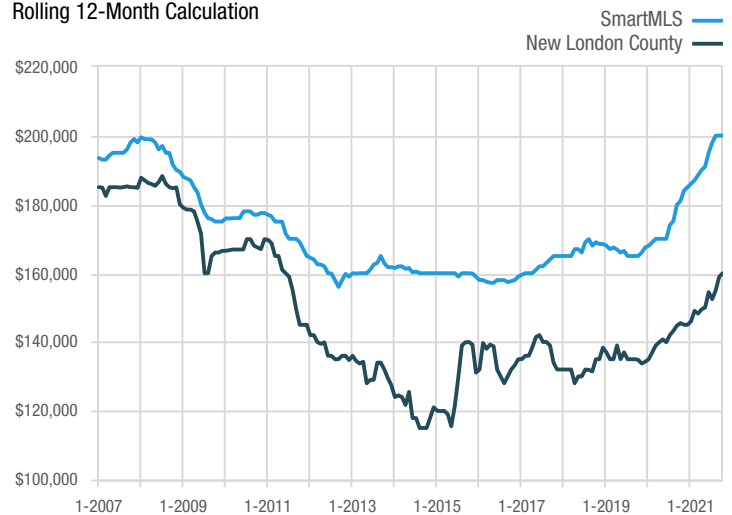
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.