# Local Market Update – August 2022 A Research Tool Provided by SmartMLS

# **SMART**

## Windham County

| Single Family                   |           | August    |          |             | Year to Date |          |  |  |
|---------------------------------|-----------|-----------|----------|-------------|--------------|----------|--|--|
| Key Metrics                     | 2021      | 2022      | % Change | Thru 8-2021 | Thru 8-2022  | % Change |  |  |
| New Listings                    | 172       | 136       | - 20.9%  | 1,193       | 1,095        | - 8.2%   |  |  |
| Pending Sales                   | 138       | 128       | - 7.2%   | 1,014       | 919          | - 9.4%   |  |  |
| Closed Sales                    | 143       | 138       | - 3.5%   | 943         | 875          | - 7.2%   |  |  |
| Days on Market Until Sale       | 21        | 23        | + 9.5%   | 25          | 27           | + 8.0%   |  |  |
| Median Sales Price*             | \$275,000 | \$318,000 | + 15.6%  | \$266,000   | \$300,000    | + 12.8%  |  |  |
| Average Sales Price*            | \$303,556 | \$363,953 | + 19.9%  | \$292,681   | \$320,747    | + 9.6%   |  |  |
| Percent of List Price Received* | 103.5%    | 102.2%    | - 1.3%   | 103.0%      | 103.0%       | 0.0%     |  |  |
| Inventory of Homes for Sale     | 240       | 199       | - 17.1%  |             |              |          |  |  |
| Months Supply of Inventory      | 1.9       | 1.8       | - 5.3%   |             |              |          |  |  |

| Townhouse/Condo                 | August    |           |          | Year to Date |             |          |  |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|--|
| Key Metrics                     | 2021      | 2022      | % Change | Thru 8-2021  | Thru 8-2022 | % Change |  |
| New Listings                    | 6         | 7         | + 16.7%  | 65           | 69          | + 6.2%   |  |
| Pending Sales                   | 8         | 11        | + 37.5%  | 73           | 65          | - 11.0%  |  |
| Closed Sales                    | 7         | 9         | + 28.6%  | 66           | 64          | - 3.0%   |  |
| Days on Market Until Sale       | 11        | 73        | + 563.6% | 58           | 80          | + 37.9%  |  |
| Median Sales Price*             | \$231,000 | \$225,000 | - 2.6%   | \$180,000    | \$220,000   | + 22.2%  |  |
| Average Sales Price*            | \$200,926 | \$213,522 | + 6.3%   | \$189,422    | \$234,847   | + 24.0%  |  |
| Percent of List Price Received* | 100.5%    | 101.9%    | + 1.4%   | 101.9%       | 104.3%      | + 2.4%   |  |
| Inventory of Homes for Sale     | 16        | 9         | - 43.8%  |              |             |          |  |
| Months Supply of Inventory      | 1.8       | 1.2       | - 33.3%  |              |             |          |  |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

#### Median Sales Price - Single Family Rolling 12-Month Calculation SmartMLS -Windham County -\$400,000 \$350,000 \$300,000 \$250,000 \$200,000 \$150,000 \$100,000 1-2007 1-2009 1-2011 1-2013 1-2015 1-2017 1-2019 1-2021

### Median Sales Price - Townhouse/Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.